

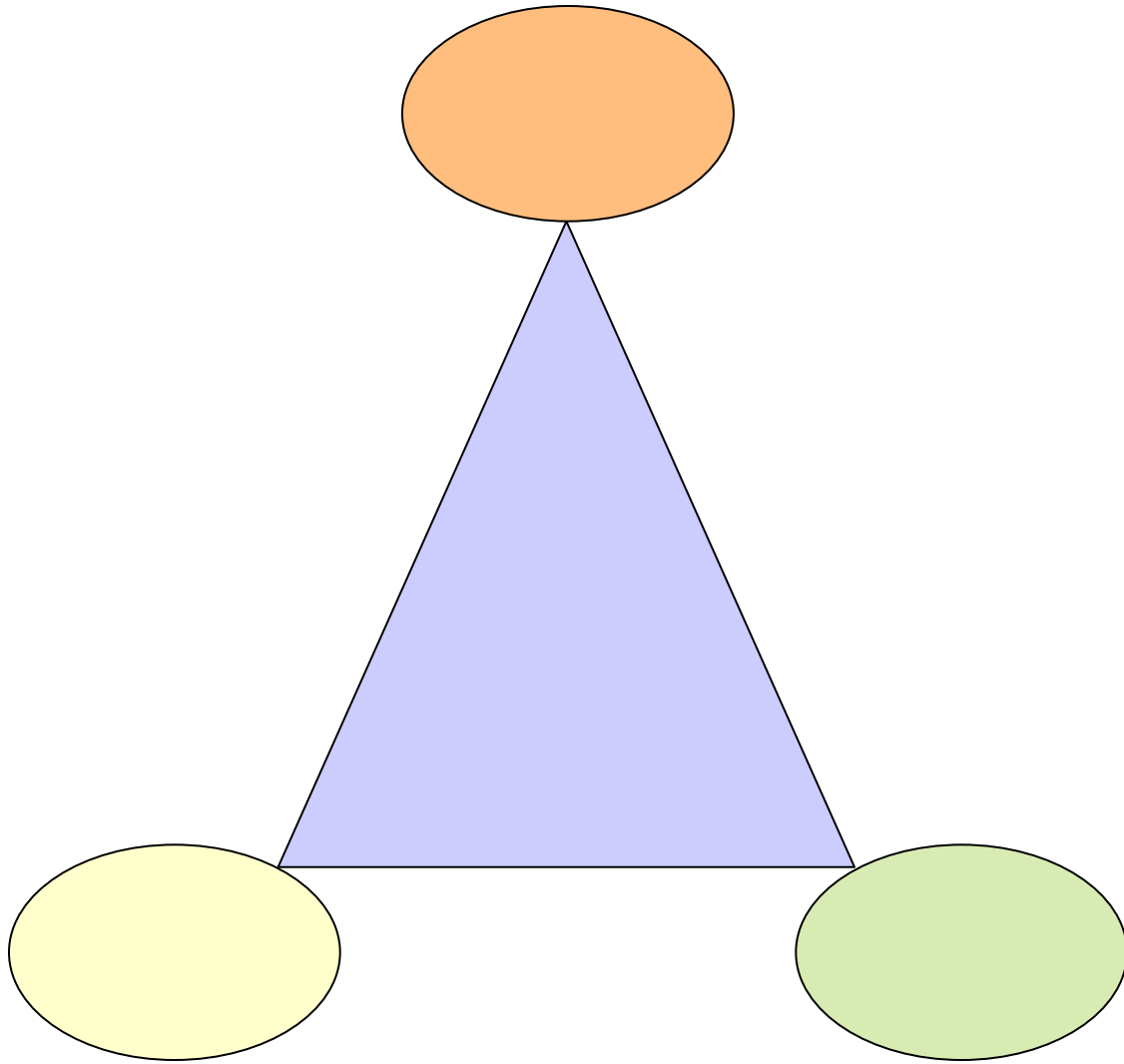


# Building the Procurement Profession



## Values & Guiding Principles for Public Procurement


Presented to CAPA September 17, 2010 by:  
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NIGP Research Director



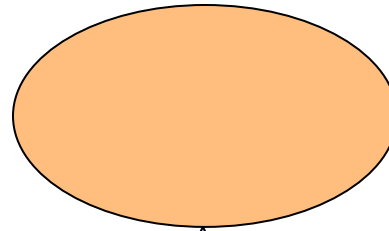


# Public Procurement Around the World....

- Focused on nations with English translations of principles – over 30 nations located
- Reviewed 9 NGOs (Such as the United Nations, World Bank, etc.)
- Condensed those principles across nations/NGOs
- Submitted list of terms (without definitions) to Task Force (TF) for ranking
- TF members asked to define each ranked principle

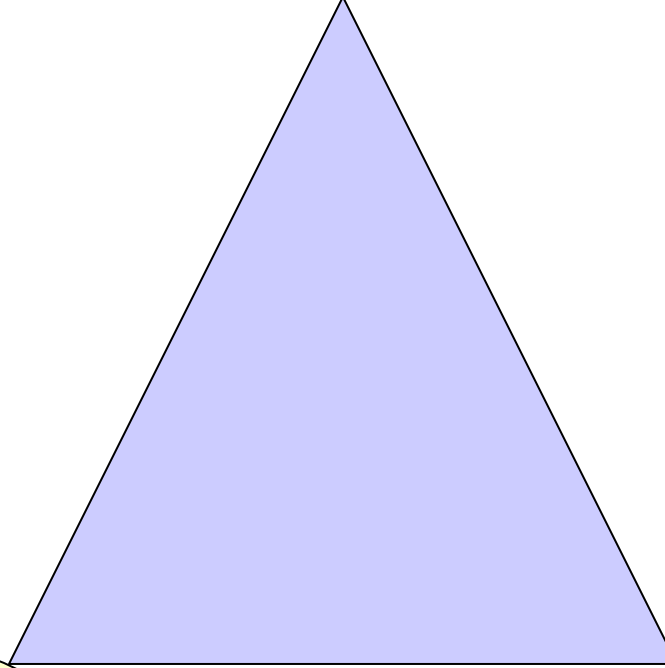


**GUIDING  
PRINCIPLES**

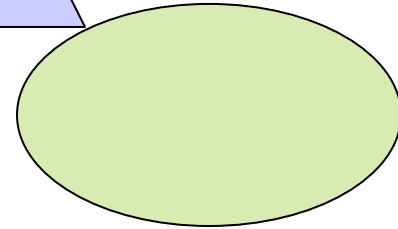
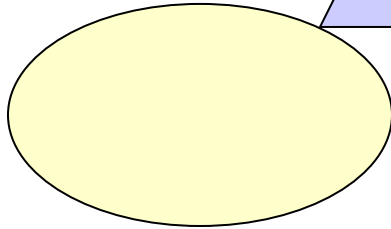


**VALUES**

**Best  
Practices**



**Pillars**



# Pillars



PUBLIC TRUST

PUBLIC SERVICE

JUSTICE



**PUBLIC  
SERVICE**

**PUBLIC  
TRUST**

**JUSTICE**

# Values Defined

- Qualities considered worthwhile or desirable
- Enduring beliefs or ideals shared by members of an association or profession about what is good or desirable and what is not

# Values in Action

- Exert major influence on the behavior of an individual and serve as broad guidelines
- Depended upon to construct the frameworks of our lives
- Influence how we make choices



# Guiding Principles Defined

- Reflect values of the profession
- Describe those in the profession relate to each other and stakeholders
- Establish fundamental norms to help determine the rightfulness or wrongfulness of actions



# Guiding Principles in Action

- Identify how professionals carry out values in practice
- Guide the behavior of all professions – generally not explicit, but they do exist
- Result in rewards and perpetuation when behaviors are consistent with the proposed values and beliefs



# Procurement Values

**ACCOUNTABILITY**

**ETHICS**



**IMPARTIALITY**

**PROFESSIONALISM**

**SERVICE**

**TRANSPARENCY**



# Procurement Values

**ACCOUNTABILITY:** Taking ownership and being responsible to stakeholders for our actions.

Essential to preserve the public trust and protect the public interest.

**ETHICS:** Acting in a manner true to these values.

Essential to preserve the public's trust.



# Procurement Values

**IMPARTIALITY:** Unbiased decision making and actions.



Essential to ensure fairness for the public good.

**PROFESSIONALISM:** Upholding high standards of job performance and ethical behavior.

Essential to balance diverse public interests.



# Procurement Values

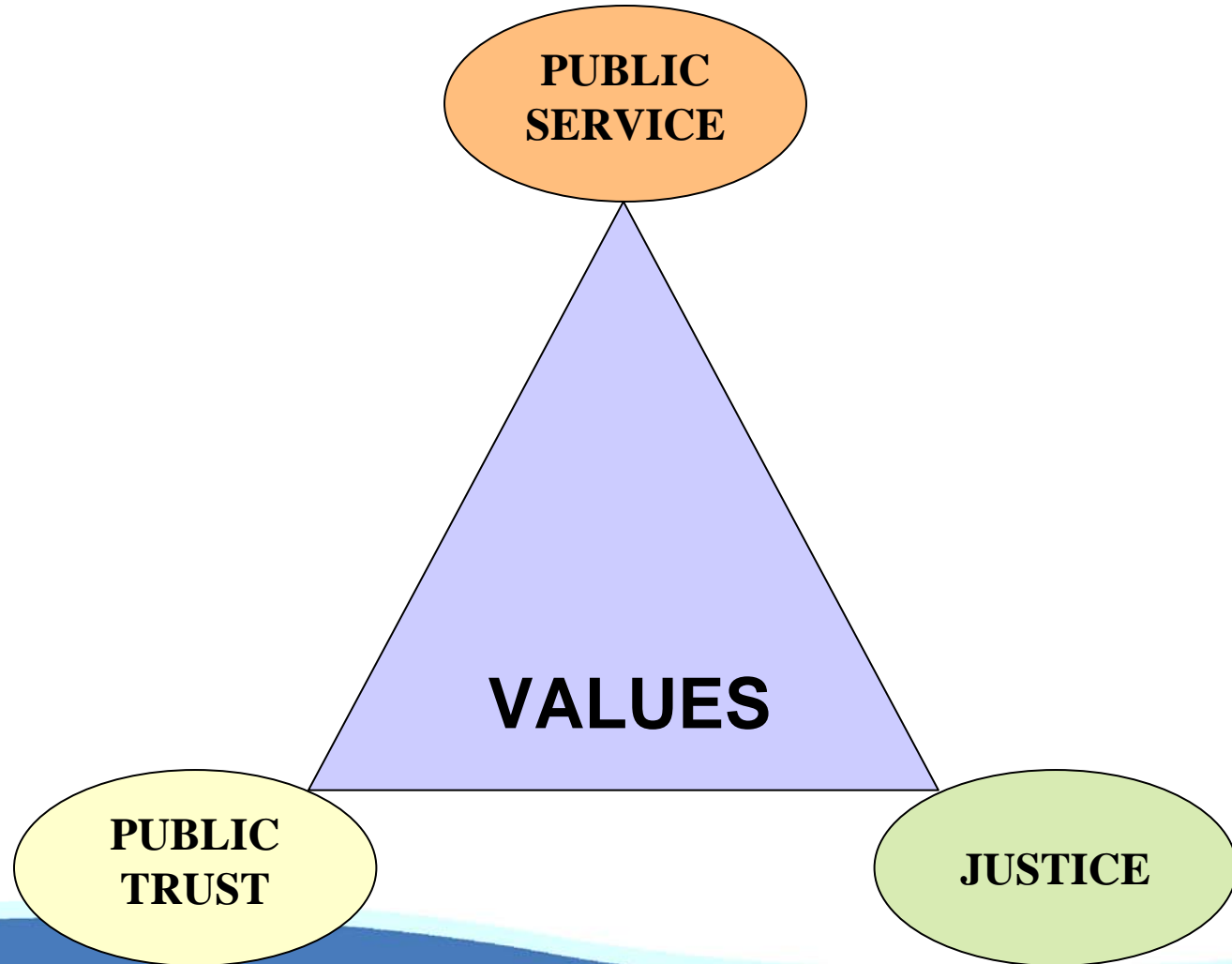
**SERVICE:** Obligation to assist stakeholders.

Essential to support the public good.

**TRANSPARENCY:** Easily accessible and understandable policies and processes.


Essential to demonstrate responsible use of public funds.

# Building the Public Procurement Profession





# Guiding Principles



Public Procurement, as a profession, organizationally, and individually shall .....





# Accountability

- Apply sound business judgment;
- Be knowledgeable of and abide by all applicable laws and regulations;
- Be responsible stewards of public funds;
- Maximize competition to the greatest extent practicable;





# Accountability

- Practice due diligence;
- Promote effective, economic and efficient acquisition;
- Support economic, social, and sustainable communities; and
- Use procurement strategies to optimize value to stakeholders.



# ETHICS

- Act and conduct business with honesty and integrity, avoiding even the appearance of impropriety;
- Maintain consistency in all processes and actions; and
- Meet the ethical standards of the profession.



# Impartiality

- Be open, fair, impartial, and non-discriminatory in all processes;
- Treat suppliers equitably, without discrimination, and without imposing unnecessary constraints on the competitive market; and
- Use sound professional judgment within established legal frameworks to balance competing interests among stakeholders.





# Professionalism

- Be led by those with education, experience, and professional certification in public procurement;
- Continually contribute value to the organization;
- Continually develop as a profession through education, mentorship, innovation, and partnerships;





# Professionalism

- Develop, support, and promote the highest professional standards in order to serve the public good; and
- Seek continuous improvement through on-going training, education, and skill enhancement.



# Service

- Be a crucial resource and strategic partner within the organization and community;
- Develop and maintain relationships with stakeholders;



# Service

- Develop collaborative partnerships to meet public needs; and
- Maintain a customer-service focus while meeting the needs, and protecting the interests, of the organization and the public.



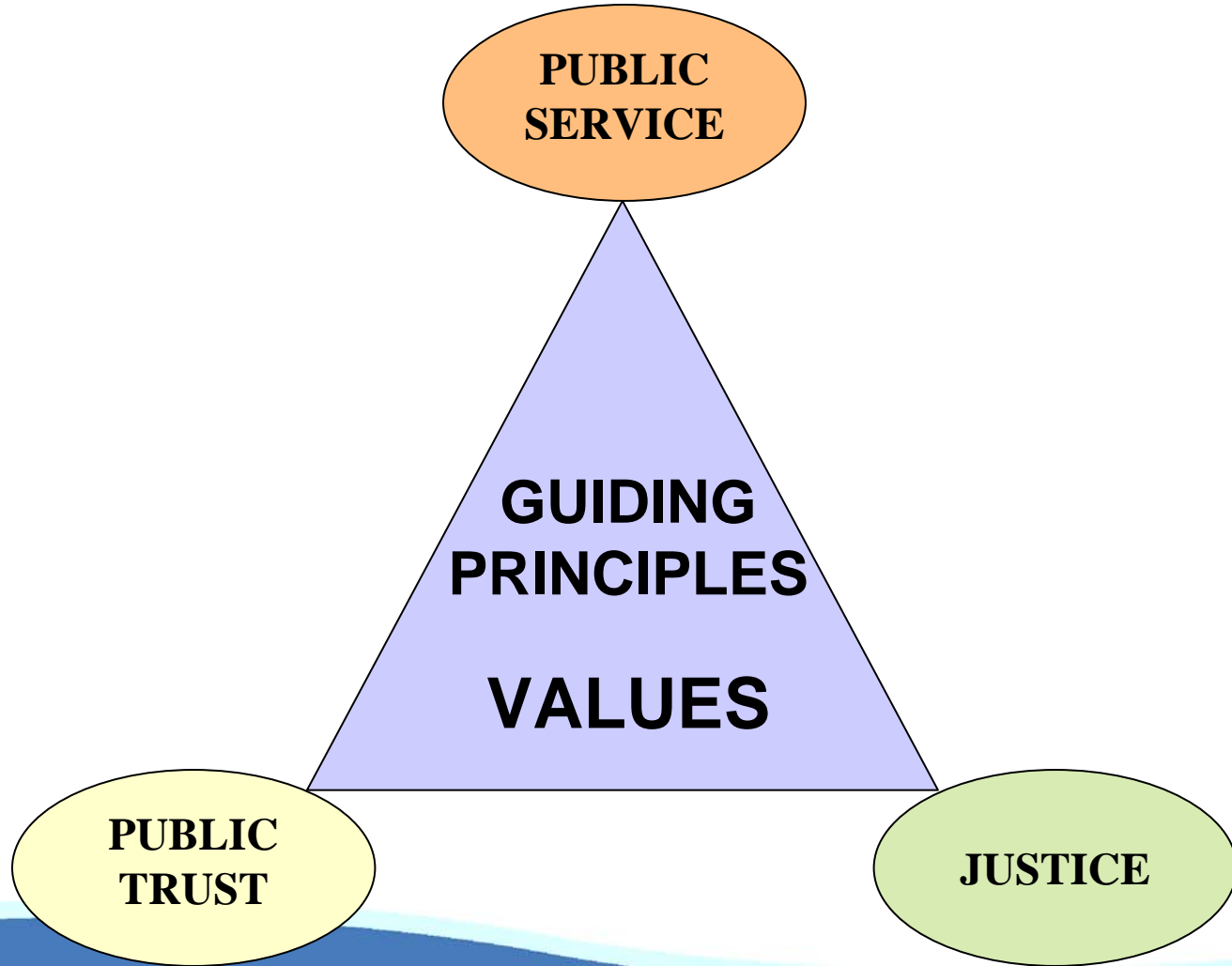


# Transparency

- Exercise discretion in the release of confidential information;
- Maintain current and complete policies, procedures, and records;
- Provide open access to competitive opportunities; and
- Provide timely access to procurement policies, procedures, and records.



# Building the Public Procurement Profession






# Public Comment Process

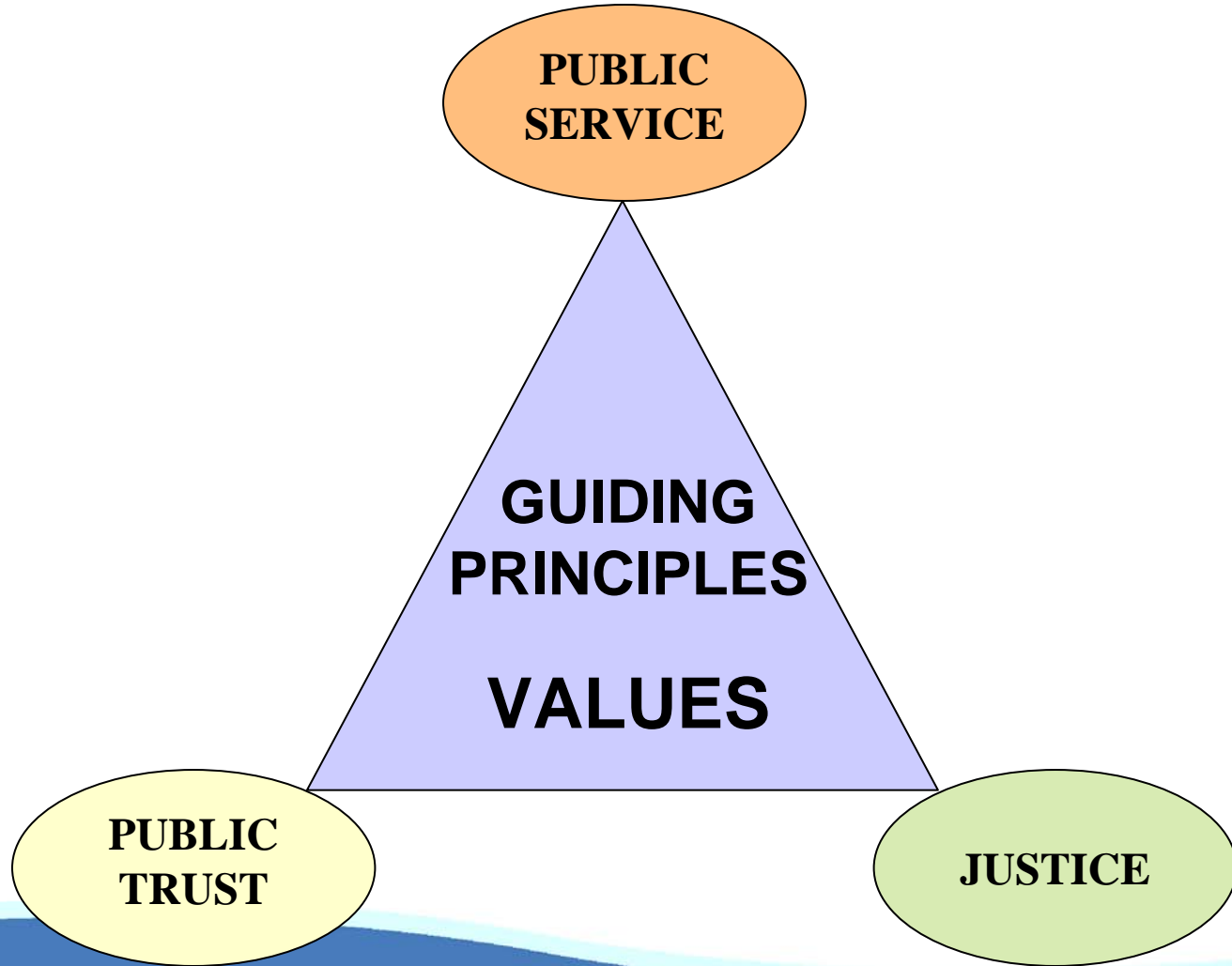
- Principles and Principles Blog Site
- NIGP web site and communications
- Over 200 comments
- Minor revisions
- NIGP Board of Directors - October 23, 2010



# Next Steps

- 
- Public Release of Values and Guiding Principles
  - Encourage adoption/endorsement
  - Revision and refinement every 3 years

# Building the Public Procurement Profession





# Collaborative Development of Standards of Practice

# SUPPORTING ORGANIZATIONS



# How Can You Get Involved?

<http://nigp-principlesandpractices.blogspot.com/>

Become a supporter and a follower!





# Principles & Practices Project Leaders

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QUESTIONS??

