



Capitalizing Purchasing Professionals

CAPA Fall Conference 2014

Schedule of Events

Friday, September 12, 2014

Time	Session/Event		Speaker	Room
6:30A-7:00A	Set-up Registration, Vendors and Charity			All Rooms
7:00A-7:45A	Registration Sponsored Breakfast Vendor Expo			Vestibule
7:45A-7:50A	Welcome and Opening Remarks		Lynn Enders, CAPA President	Auditorium
7:50A-8:45A	ALL Attendees	General Session: Strategic Thinking using the SOAR Framework	Leadership Outfitters	Auditorium
8:45A - 8:55A	BREAK			
8:55A - 10:10A	Breakout Session #1			
	Option A	Understanding Insurance Requirements for Solicitations	Cindy Smith	Auditorium
	Option B	Effective Times & Materials Contracts	Jim Totty	Azalea Room
	Option C	Best Practices for Performance Base Service Contracts	Martin Krebs	
	Vendors	Business Planning & Financial Fitness	JB Bryan	Classroom 2
10:10A - 10:25A	Sponsored Morning Break Vendor Expo			
10:25A - 11:40A	Breakout Session #2			
	Option A	Everybody Wins: Crafting a Bid that Fosters Transparency, Best Value, and Collaborative Partnership	Matt Walker	Auditorium
	Option B	FOIA Request	TBD	Azalea Room
	Option C	Succession Planning, Personal Financial Fitness & Retirement Strategies	JB Bryan	
	Vendors	eVA from the Vendor's Perspective	DGS eVA Staff	Classroom 2
11:40A - 12:30P	Lunch			
12:30P - 1:10P	ALL Attendees	General Session: Igniting Your Purpose & Passion	Leadership Outfitters	Auditorium
1:10P - 1:25P		Vendor Expo		Classroom 1 & 2
1:10P - 1:25P	BREAK			
1:25P - 2:45P	Breakout Session #3			
	Option A	eVA Update: Contract Management & Advanced VBO	DGS eVA Staff	Auditorium
	Option B	Guiding Principles of Procurement	Clifton Jackson	Azalea Room
	Option C	Local Government & Schools Panel: Hot Topics	Tillie Jackson (City of Richmond), Cecilia Stowe (Henrico County), Bridgette King (Chesterfield County)	
1:30P - 2:30P	Vendors	How Big is Your Dream?	Shaun Derik	Classroom 2
2:45P - 3:00P	Sponsored Afternoon Break Vendor Expo			
3:00P - 4:15P	ALL Attendees	General Session: Use Your Inside Voice: Best Practice for Succeeding in the Workplace	Shaun Derik	Auditorium
4:15P - 4:45P	ALL Attendees	Remarks Wrap Up Door prizes	LaTiscia, Vice President CAPA Board	Auditorium