



2017 CAPA Fall Conference

Schedule of Events

Friday, September 15, 2017 7:45am-5:00pm



Capitalizing Purchasing Professionals

vList	Credit	Time	Session/Event	Speaker	Room
	Set-up-CAPA	6:30am-7:30am	Set Up		All Rooms
	Register	7:15am - 8:00am	Registration Sponsored Continental Breakfast		Kelly Education Center (Auditorium)
	Begin	7:45am - 8:00am	Welcome and Opening Remarks	CAPA President (Theresa Harris)/Vice President (Melissa McArthur)	
	1 Hour Cert: 1.0	8:00am-9:00am (1Hr)	Plenary Session #1		
			ALL Attendees	Leadership: Powers of Success, How to Be a Better Leader	Keynote Speaker-Charles Marshall-Professional
	Break	9:00am-9:05am	Break		
		9:05am-10:05am(1Hr)	Breakout Session #1		
	1 Hour Cert: 1.0		Option 1A	Adding Value to Procurement: The Supplier-Practitioner Connection	NIGP Business Council (Scott Smith, Paula Sliefert), w/Ron King (DGS), Cidna Unger (DGS)
			Option 1B	Understanding CPI/PPI (Use in Procurement)	Robin Hildick (Economist U.S. Bureau of Labor Statistics)
			Option 1C	Procurement Body Language: The Art of Negotiation	Alan Culpeper (Culpeper County)
	Break	10:05am-10:10am	Break		
		10:10am-11:10am(1Hr)	Breakout Session #2		
	1 Hour Cert: 1.0		Option 2A	Team Building Customer Service	Keynote Speaker-Charles Marshall-Professional
			Option 2B	The Science & Art of Negotiations	Ron King (DGS)
			Option 2C	VRS Pre-Retirement Planning for Procurement Professionals	Rebecca Crites(VRS)
			Option 2D	SRM – What's in it for ME?	Cidna Unger (DGS)
	Vendor Setup	10:00am- 11:45am	Vendors	Vendor Expo Set UP	The Azalea Room & Hallway
	Lunch (45 min)	11:15am- 12:00pm	ALL Attendees	Networking Buffet Lunch (Gluten Free or Vegan Meals Available Upon Request at Registration)	Kelly Education Center (Auditorium)
	Expo (1 1/2 Hour)	12:00pm-1:15pm Breakdown 1:30pm	ALL Attendees	Vendor Exposition Show & Book Signing by Charles Marshall	The Azalea Room & Hallway
	30 Minutes	1:30pm-2:00pm	Vendors	Vendor Informational Class	DGS Representative-Cidna Unger
		1:15pm-2:15pm(1Hr)	Breakout Session #3		
	1 Hour Cert: 1.0		Option 3A	Update on the eVA program including rollout of recent enhancements	Lisa Kirby (DGS)
			Option 3B	Understanding CPI/PPI (Use in Procurement)	Robin Hildick (Economist U.S. Bureau of Labor Statistics)
			Option 3C	VRS Pre-Retirement Planning for Procurement Professionals	Rebecca Crites(VRS)
			Option 3D	Records Management in the Commonwealth	Riley O'Brien (Library of VA)
	Break	2:15pm-2:20pm	Break		
		2:20pm-3:20pm(1Hr)	Breakout Session #4		
	1 Hour Cert: 1.0		Option 4A	Change	John Verrico-Professional
			Option 4B	Understanding CPI/PPI (Use in Procurement)	Robin Hildick (Economist U.S. Bureau of Labor Statistics)
			Option 4C	Breaking Out the Box – Influencing the Future	Lori Newton (Chesterfield County)
	Break	3:20pm-3:35pm	Sponsored Afternoon Break (Snacks)		
		3:35pm-4:35pm(1Hr)	Plenary Session #2		
	1 Hour Cert: 1.0		ALL Attendees	Resilience & Balance	Keynote Speaker-John Verrico-Professional
	End	4:35pm-5:00pm	Ending Remarks & Recognition, 50/50 Raffle, Door Prizes, Wrap Up		Kelly Education Center (Auditorium)
Certification Hours: VCO/VCA Approved 6.0 Hours Pending UPPCC Approval					